

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint Citizen Services – Basic – Large	\$ 9,500.00
	AvePoint	AvePoint Citizen Services – Basic – Medium	\$ 7,600.00
	AvePoint	AvePoint Citizen Services – Basic – Small	\$ 4,750.00
	AvePoint	AvePoint Citizen Services – Built-In Azure SQL Database (optional)	\$ 1,950.00
	AvePoint	AvePoint Citizen Services – Pro – Large	\$ 24,375.00
	AvePoint	AvePoint Citizen Services – Pro – Medium	\$ 19,000.00
	AvePoint	AvePoint Citizen Services – Pro – Small	\$ 14,250.00
	AvePoint	AvePoint Citizen Services – Pro Plus – Large	\$ 78,000.00
	AvePoint	AvePoint Citizen Services – Pro Plus – Medium	\$ 58,500.00
	AvePoint	AvePoint Citizen Services – Pro Plus – Small	\$ 39,000.00
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (1 - 500 Users)	\$ 14.63
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (1,001 - 2,500 Users)	\$ 12.68
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (2,501 - 20,000 Users)	\$ 11.70
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (20,001 - 50,000 Users)	\$ 10.73
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (50,001+ Users)	\$ 9.75
	AvePoint	AvePoint Cloud Governance Complete for Office 365 (501 - 1,000 Users)	\$ 13.65
	AvePoint	AvePoint Cloud Records for Office 365 (1 - 500 Users)	\$ 58.50
	AvePoint	AvePoint Cloud Records for Office 365 (1,001 - 2,500 Users)	\$ 43.88
	AvePoint	AvePoint Cloud Records for Office 365 (2,501 - 20,000 Users)	\$ 29.25
	AvePoint	AvePoint Cloud Records for Office 365 (20,001 - 50,000 Users)	\$ 11.70
	AvePoint	AvePoint Cloud Records for Office 365 (50,001+ Users)	\$ 8.78
	AvePoint	AvePoint Cloud Records for Office 365 (501 - 1,000 Users)	\$ 56.55
	AvePoint	AvePoint Complete for SharePoint and Office 365 (1,001-2,500 Users)	\$ 29.25
	AvePoint	AvePoint Complete for SharePoint and Office 365 (1-500 Users)	\$ 39.98
	AvePoint	AvePoint Complete for SharePoint and Office 365 (2,501-20,000 Users)	\$ 21.45
	AvePoint	AvePoint Complete for SharePoint and Office 365 (20,001-50,000 Users)	\$ 17.55
	AvePoint	AvePoint Complete for SharePoint and Office 365 (50,001+ Users)	\$ 14.63
	AvePoint	AvePoint Complete for SharePoint and Office 365 (501-1,000 Users)	\$ 34.13

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (1,001-2,500 Users)	\$ 7.80
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (1-500 Users)	\$ 9.75
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (2,501-20,000 Users)	\$ 6.83
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (20,001-50,000 Users)	\$ 5.85
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (50,001+ Users)	\$ 4.88
	AvePoint	AvePoint Compliance Guardian Core for SharePoint and Office 365 (501-1,000 Users)	\$ 8.78
	AvePoint	AvePoint Compliance Guardian for Databases (Unlimited Databases)	\$ 146,250.00
	AvePoint	AvePoint Compliance Guardian for Databases (Up to 10 Databases)	\$ 19,500.00
	AvePoint	AvePoint Compliance Guardian for Databases (Up to 100 Databases)	\$ 48,750.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Unlimited TB)	\$ 243,750.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Up to 1 TB)	\$ 9,750.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Up to 10 TB)	\$ 19,500.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Up to 100 TB)	\$ 48,750.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Up to 1000 TB)	\$ 146,250.00
	AvePoint	AvePoint Compliance Guardian for File Shares (Up to 500 TB)	\$ 97,500.00
	AvePoint	AvePoint Compliance Guardian for Websites (1 Website)	\$ 14,625.00
	AvePoint	AvePoint Compliance Guardian for Websites (Unlimited Websites)	\$ 97,500.00
	AvePoint	AvePoint Compliance Guardian for Websites (Up to 10 Websites)	\$ 39,000.00
	AvePoint	AvePoint Compliance Guardian for Websites (Up to 5 Websites)	\$ 24,375.00
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (50,001+ Users)	\$ 1.95

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint DocAve Administrator for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Archiver for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Backup and Recovery for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Cloud Connect for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (1,001-2,500 Users)	\$ 22.43
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (1-500 Users)	\$ 31.20
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (2,501-20,000 Users)	\$ 14.63
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (20,001-50,000 Users)	\$ 10.73

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (50,001+ Users)	\$ 9.75
	AvePoint	AvePoint DocAve Complete for SharePoint and Office 365 (501-1,000 Users)	\$ 26.33
	AvePoint	AvePoint DocAve Connector for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Connector for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Connector for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Connector for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Connector for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Connector for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Content Manager for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (1,001-2,500 Users)	\$ 15.60
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (1-500 Users)	\$ 19.50
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (2,501-20,000 Users)	\$ 9.75
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (20,001-50,000 Users)	\$ 7.80
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (50,001+ Users)	\$ 6.83
	AvePoint	AvePoint DocAve Core for SharePoint and Office 365 (501-1,000 Users)	\$ 17.55
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Deployment Manager for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve eDiscovery for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve File Share Navigator for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve High Availability for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve High Availability for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve High Availability for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve High Availability for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve High Availability for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve High Availability for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (1-500 Users)	\$ 4.88

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Replicator for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Report Center for SharePoint and Office 365 (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve SQL Server Data Manager for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (1,001-2,500 Users)	\$ 2.93
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (1-500 Users)	\$ 4.88
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (2,501-20,000 Users)	\$ 2.44
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (20,001-50,000 Users)	\$ 1.95
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (50,001+ Users)	\$ 1.95
	AvePoint	AvePoint DocAve Storage Manager for SharePoint (501-1,000 Users)	\$ 3.90
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (1,001-2,500 Users)	\$ 7.80

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (1-500 Users)	\$ 10.73
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (2,501-20,000 Users)	\$ 6.83
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (20,001-50,000 Users)	\$ 5.85
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (50,001+ Users)	\$ 4.88
	AvePoint	AvePoint DocAve Storage Optimization for SharePoint (501-1,000 Users)	\$ 9.75
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (1,001-2,500 Users)	\$ 20.48
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (1-500 Users)	\$ 25.35
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (2,501-20,000 Users)	\$ 13.65
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (20,001-50,000 Users)	\$ 9.75
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (50,001+ Users)	\$ 8.78
	AvePoint	AvePoint Governance Automation Complete for SharePoint and Office 365 (501-1,000 Users)	\$ 22.43
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (1,001-2,500 Users)	\$ 7.80
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (1-500 Users)	\$ 9.75
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (2,501-20,000 Users)	\$ 6.83
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (20,001-50,000 Users)	\$ 5.85
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (50,001+ Users)	\$ 4.88
	AvePoint	AvePoint Governance Automation Core for SharePoint and Office 365 (501-1,000 Users)	\$ 8.78
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (1,001-2,500 Users)	\$ 7.80
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (1-500 Users)	\$ 9.75
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (2,501-20,000 Users)	\$ 6.83
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (20,001-50,000 Users)	\$ 5.85
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (50,001+ Users)	\$ 4.88
	AvePoint	AvePoint Governance Automation for SharePoint and Office 365 (501-1,000 Users)	\$ 8.78
	AvePoint	AvePoint GroupHub for Office 365	\$ 5.85

SKU	Product Family	Product Name	DIR Price
	AvePoint	AvePoint Product Health Check	Scope Required
	AvePoint	AvePoint Records Complete (1,001-2,500 Users)	\$ 76.05
	AvePoint	AvePoint Records Complete (2,501-20,000 Users)	\$ 49.73
	AvePoint	AvePoint Records Complete (20,001-50,000 Users)	\$ 36.08
	AvePoint	AvePoint Records Complete (50,001+ Users)	\$ 32.18
	AvePoint	AvePoint Records Complete (501-1,000 Users)	\$ 89.70
	AvePoint	AvePoint Records Core (1,001-2,500 Users)	\$ 50.70
	AvePoint	AvePoint Records Core (2,501-20,000 Users)	\$ 33.15
	AvePoint	AvePoint Records Core (20,001-50,000 Users)	\$ 24.38
	AvePoint	AvePoint Records Core (200-500 Users)	\$ 70.20
	AvePoint	AvePoint Records Core (50,001+ Users)	\$ 21.45
	AvePoint	AvePoint Records Core (501-1,000 Users)	\$ 59.48
	AvePoint	AvePoint RevIM Complete (200-500 Users)	\$ 105.30
	AvePoint	AvePoint RiskIntel	\$ 43,875.00
	AvePoint	Cloud Archiving for Office 365 (1,001-2,500 Users)	\$ 6.83
	AvePoint	Cloud Archiving for Office 365 (1-500 Users)	\$ 9.75
	AvePoint	Cloud Archiving for Office 365 (2,501-20,000 Users)	\$ 5.85
	AvePoint	Cloud Archiving for Office 365 (20,001-50,000Users)	\$ 5.85
	AvePoint	Cloud Archiving for Office 365 (50,001 + Users)	\$ 5.85
	AvePoint	Cloud Archiving for Office 365 (501	\$ 9.75
	AvePoint	Cloud Archiving for Office 365 License for Customer Owned Storage (BYOS)	\$ -
	AvePoint	Cloud Archiving for Office 365 Upgrade to 10GB Per User Per Year	\$ 4.88
	AvePoint	Cloud Archiving for Office 365 Upgrade to 25GB Per User Per Year	\$ 17.55
	AvePoint	Cloud Archiving for Office 365 Upgrade to 5GB Per User Per Year	\$ 2.93
	AvePoint	Cloud Archiving for Office 365 Upgrade to 15GB Per User Per Year	\$ 8.78
	AvePoint	Cloud Backup for Dynamics 365	\$ 3.90
	AvePoint	Cloud Backup for Dynamics 365 Add On	\$ 1.95
	AvePoint	Cloud Backup for Office 365 (1,001-2,500 Users)	\$ 7.80
	AvePoint	Cloud Backup for Office 365 (1-500 Users)	\$ 11.70
	AvePoint	Cloud Backup for Office 365 (2,501-20,000 Users)	\$ 6.83
	AvePoint	Cloud Backup for Office 365 (20,001-50,000 Users)	\$ 6.83
	AvePoint	Cloud Backup for Office 365 (50,001 + Users)	\$ 6.83
	AvePoint	Cloud Backup for Office 365 (501	\$ 11.70
	AvePoint	Cloud Backup for Office 365 License for Customer Owned Storage (BYOS)	\$ -
	AvePoint	Cloud Backup for Office 365 Upgrade to 10GB Per User Per Year	\$ 7.80
	AvePoint	Cloud Backup for Office 365 Upgrade to 15GB Per User Per Year	\$ 13.65

SKU	Product Family	Product Name	DIR Price
	AvePoint	Cloud Backup for Office 365 Upgrade to 25GB Per User Per Year	\$ 23.40
	AvePoint	Cloud Backup for Office 365 Upgrade to 5GB Per User Per Year	\$ 3.90
	AvePoint	Cloud Insights for Office 365	\$ 9.75
	AvePoint	Cloud Management for Office 365 (1,001-2,500 Users)	\$ 9.75
	AvePoint	Cloud Management for Office 365 (1-500 Users)	\$ 11.70
	AvePoint	Cloud Management for Office 365 (2,501-20,000 Users)	\$ 8.78
	AvePoint	Cloud Management for Office 365 (20,001-50,000Users)	\$ 7.80
	AvePoint	Cloud Management for Office 365 (50,001 + Users)	\$ 6.83
	AvePoint	Cloud Management for Office 365 (501	\$ 10.73
	AvePoint	Cloud Backup for Office 365 Unlimited Organization Program Per User Per Year (under 5,000 users)	\$ 46.80
	AvePoint	Cloud Backup for Office 365 Unlimited User Program	\$ 0.13
	AvePoint	Cloud Backup for Office 365 Unlimited User Program	\$ 0.23
	AvePoint	Cloud Backup for Office 365 Unlimited User Program	\$ 0.32
	AvePoint	Compliance Guardian for Box (1,001-2,500 Users)	\$ 7.80
	AvePoint	Compliance Guardian for Box (1-500 Users)	\$ 9.75
	AvePoint	Compliance Guardian for Box (2,501-20,000 Users)	\$ 6.83
	AvePoint	Compliance Guardian for Box (20,001-50,000 Users)	\$ 5.85
	AvePoint	Compliance Guardian for Box (50,000 + Users)	\$ 4.88
	AvePoint	Compliance Guardian for Box (501-1,000 Users)	\$ 8.78
	AvePoint	Compliance Guardian for Dropbox (1,001-2,500 Users)	\$ 7.80
	AvePoint	Compliance Guardian for Dropbox (1-500 Users)	\$ 9.75
	AvePoint	Compliance Guardian for Dropbox (2,501-20,000 Users)	\$ 6.83
	AvePoint	Compliance Guardian for Dropbox (20,001-50,000 Users)	\$ 5.85
	AvePoint	Compliance Guardian for Dropbox (50,000+ Users)	\$ 4.88
	AvePoint	Compliance Guardian for Dropbox (501-1,000 Users)	\$ 8.78
	AvePoint	Compliance Guardian for Exchange (1,001-2,500 Users)	\$ 11.70
	AvePoint	Compliance Guardian for Exchange (1-500 Users)	\$ 14.63
	AvePoint	Compliance Guardian for Exchange (2,501-20,000 Users)	\$ 9.75
	AvePoint	Compliance Guardian for Exchange (20,001-50,000 Users)	\$ 7.80
	AvePoint	Compliance Guardian for Exchange (50,000 + Users)	\$ 5.85
	AvePoint	Compliance Guardian for Exchange (501-1,000 Users)	\$ 13.65
	AvePoint	Compliance Guardian for Slack (1,001-2,500 Users)	\$ 3.90
	AvePoint	Compliance Guardian for Slack (1-500 Users)	\$ 4.88
	AvePoint	Compliance Guardian for Slack (2,501-20,000 Users)	\$ 2.93
	AvePoint	Compliance Guardian for Slack (20,001-50,000 Users)	\$ 1.95
	AvePoint	Compliance Guardian for Slack (50,000 + Users)	\$ 0.98
	AvePoint	Compliance Guardian for Slack (501-1,000 Users)	\$ 4.88
	AvePoint	DocAve Backup for Salesforce Basic- annual	\$ 19.49
	AvePoint	DocAve Backup for Salesforce Enterprise- annual	\$ 38.99

SKU	Product Family	Product Name	DIR Price
	AvePoint	DocAve Backup for Salesforce Standard- annual	\$ 29.24
	AvePoint	DocAve6 Migration 1 TB	\$ 48,745.13
	AvePoint	DocAve6 Migration 100 GB	\$ 6,820.13
	AvePoint	DocAve6 Migration 100GB: SharePoint and File Shares	\$ 1,457.63
	AvePoint	DocAve6 Migration 1TB: SharePoint and File Shares	\$ 9,745.13
	AvePoint	DocAve6 Migration 200 GB	\$ 12,962.63
	AvePoint	DocAve6 Migration 200GB: SharePoint and File Shares	\$ 2,432.63
	AvePoint	DocAve6 Migration 300 GB	\$ 18,520.13
	AvePoint	DocAve6 Migration 300GB: SharePoint and File Shares	\$ 3,407.63
	AvePoint	DocAve6 Migration 50 GB	\$ 3,407.63
	AvePoint	DocAve6 Migration 500 GB	\$ 30,707.63
	AvePoint	DocAve6 Migration 500GB: SharePoint and File Shares	\$ 4,870.13
	AvePoint	DocAve6 Migration 50GB: SharePoint and File Shares	\$ 970.13
	AvePoint	DocAve6 Migration 750 GB	\$ 40,945.13
	AvePoint	DocAve6 Migration 750GB: SharePoint and File Shares	\$ 7,307.63
	AvePoint	Enterprise Deployment	Scope Required
	AvePoint	File Analysis Services	Scope Required
	AvePoint	Governance Advisory	Scope Required
	AvePoint	Migration Planning	Scope Required
	AvePoint	Product Quick Start Advanced	Scope Required
	AvePoint	Product Quick Start Essentials	Scope Required
	AvePoint	TAM: Bronze	\$ 9,750.00
	AvePoint	TAM: Gold	\$ 48,750.00
	AvePoint	TAM: Silver	\$ 29,250.00