



Imaging and Information Solutions

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FOR IMMEDIATE RELEASE

Beltsville, Maryland: True to its commitment to set the pace as the new leader in the document management field, DataBank IMX has announced plans to hire additional sales and technical expertise in key markets and has launched a national recruitment campaign to attract the best and brightest in the industry.

Databank IMX provides digital services and high quality microfilming and imaging systems for organizations who want to improve their document imaging and information management processes. Major markets served by DataBank IMX include; Washington DC, Baltimore, Philadelphia, New York, Boston, Detroit, Chicago, Houston, Louisiana, San Francisco and Sacramento California. The company also enjoys industry partnerships with document management and technology organizations from around the world.

Databank IMX is the newest major player in the national document management and conversions services market. Formed in September, 2005, the privately owned company emerged as a result of combining Databank Inc. of Beltsville, Maryland with the acquired assets of Imagemax, Inc. The company believes it is now positioned to be the employer of choice for industry professionals seeking a new, better alternative with a premier company in their field of expertise. DataBank IMX is now hiring experienced Sales Executives and Sales Engineers with strong industry-specific backgrounds to enhance service coverage for existing customers and to support the company's aggressive growth strategy moving forward.

Sales Executives jobs are open from coast to coast at strategic locations. These positions present and sell imaging and document management solutions, outsourced service, installed systems and scanning, storage and retrieval technology and services. Strong familiarity of products, imaging and conversion services, software and vertical applications within the industry are strong prerequisites. With an eye toward attracting incumbent sales expertise from local competitors, Databank IMX has put together a very strong compensations and benefits program, including a sales commission structure that rewards performance excellence far better than typical plans in the document management space.

Sales Engineer positions are the company's primary technical and software experts. The Sales Engineer provides technical information and services and leads technical decision-making process on current and potential client projects. Project management oversight of customer software and technical requirements and installations are key roles. Superior sales engineering expertise is a company hallmark. Databank IMX is now engaged in a comprehensive investment strategy that enhances its technology offerings and yet further boosts its recognized status as a premier reseller of document management software and implementer of customized solutions that meet clients' precise specifications. The highest-priority component of this strategy is investing the right people who know the business better than anyone else.

The company lists locations of specific positions and detailed job description on its employment site on the World Wide Web. Interested candidates are required to apply online at

DataBank IMX
www.databankimx.com
12000 Baltimore Avenue
Beltsville, MD 20705
Tel: 301-210-5052 Fax: 301-210-5348

www.databankimx.com/employment.htm. Databank IMX offers competitive salaries, attractive sales incentives and a comprehensive benefits package. The company is Equal Opportunity Employer and supports a drug free workplace.

For more information about DataBank IMX job opportunities:

DataBank IMX
455 Pennsylvania Avenue
Suite 200
Fort Washington, PA 19034
Attention Human Resources

View our web site!
www.databankimx.com